



realestate
education/training nsw

CHIEF EXECUTIVE OFFICER PROFILE

Tony Hamilton started his Real Estate career in Parramatta NSW in 1988 as a salesperson for a large National Real Estate chain, Nationwide Realty. Through dedication and persistence, he became the sales manager of the company overseeing some 14 staff and maintaining the day to day operations of an ever demanding real estate business.

From 1990 the company went on to win the highest annual turnover of sales commissions within the Nationwide Realty franchise chain for 3 consecutive years in a row. Eager to expand his knowledge base, Tony entered the world of project marketing working for Long Industries and later, subcontracting a sales team to various development companies such as Clarendon Homes, Bellevale Homes, Long Homes and various land subdivision companies. It was here that a team of like minded professionals decided to pool their resources and "Community First Real Estate" was born in early 1995.

Tony remains a founding Director of Community First Real Estate, which operates 3 offices in Sydney's West including Liverpool, Parramatta and Blacktown. Tony is the Managing Director of Community First Real Estate Parramatta boasting 8 years of both sales management experience and brings with him nearly 20 years of solid business operations "know how".

He holds a current unblemished Real Estate agents license and has other business interests in companies that provide services to the Real Estate Industry.



LICENSED REAL ESTATE AGENT

DIRECTOR:

Community First Real Estate Parramatta

CHIEF EXECUTIVE OFFICER:

Real Estate Education & Training NSW